

Capabilities Statement

General Overview

VersaDev is an innovative software company specializing in enterprise-wide mission-critical Microsoft .NET applications for small to large-sized businesses worldwide.

Our products are built on cutting-edge Microsoft .NET, XML and Web services technologies.

VersaDev also provide custom software development for global enterprise clients with specific business needs in the areas of business process improvement, workflow and automation processes.

In addition, VersaDev's products and custom software enable businesses to leverage off their existing investments in technologies such as Microsoft's Windows and Internet Information Server and SQL.

VersaDev's customers range from small to large companies in manufacturing, computing services, agriculture, retail, health, government agencies, universities and professional firms of all kinds.

Why VersaDev?

Experience

VersaDev have a well-established and proven record as being an innovative leader in the web delivered enterprise application market.

VersaDev are a Microsoft Gold Certified Partner, with a number of our solutions having been independently tested and passed by Veritest. To obtain and maintain our industry recognised certifications VersaDev must, as a matter of course, utilise and apply relevant methodologies and accepted industry best practices in our business to produce our solutions and services.

VersaDev have been successfully serving the private and government sectors for over 12 years, with an outstanding reputation in the industry and an impressive record of customer satisfaction and retention.

Methodology

VersaDev's application development methodology is based on two adaptive industry methods: Crystal and XP (Extreme Programming). At the heart of these methodologies is trust and good communication between all parties involved in the project.

Our methodology involves extensive person-to-person interaction and feedback and is particularly well suited to small and intimate development teams.

VersaDev's approach to developing software is to continuously improve the features and functionality of its products and solutions to provide our users with the benefits of newly emerging technologies.

VersaDev are accomplished at providing tailored custom solutions for your business and operational processes, as well as solutions to enhance or enrich your existing operations, whether to align, realign, streamline, automate or reengineer in line with your current and future vision and goals.

Innovation

VersaDev continually explore, research, investigate and employ industry appropriate and Microsoft supported technologies, which are at the leading edge of innovation and creativity, for the benefit of our customers and our solutions.

VersaDev do not simply 'catch-up' to what other solutions developers are providing – we are very early adopters of technology. This approach is clearly evident in the solutions we develop, sell and support to customers across the globe.

An examination of our solutions listed on our website (www.versadev.com) is testament to our approach and capability - confirmed by our customer testimonials, case studies and white papers.

Value Benefits

Our services and solutions encompass lifecycle, operational management and technology design solutions for mission critical business processes and needs. These result in measurable, value added benefits to your business.

Scalable

Whether it be in the software development or business support areas, VersaDev's application development framework and methodology ensures that we are capable of expanding our resources quickly and efficiently.

As a Microsoft Gold Certified Partner, VersaDev are afforded access to global Microsoft resources as well as the ability to draw on the Microsoft Partner Network, for the benefit of our customers.

VersaDev also have access to an allied network of partner solution providers around the world.

Insurance & Assurance

VersaDev apply industry established practices and use globally standard toolsets across our business. This ensures that all developers, across all areas of application development, are adept at rapidly assimilating necessary business knowledge, application understanding and awareness regarding our solutions.

This same structure and methodology can also be applied to new members of staff ensuring quick, efficient and effortless knowledge transfer.

Support

VersaDev offers its clients a Help Desk and Support service, which aims to deliver the very best in customer service. It is our belief that a Help Desk should aim to resolve a high order of calls at the first point of contact.

We achieve this by ensuring that each application support staff member has general knowledge in all areas and is an expert in at least one field.

Other Services

The entirety of our services and capabilities optimally ensure resources are allocated accurately and appropriately, and thus, result in organizational and operational efficiency and effectiveness.

Scoping Consultancy

Successful delivery of an application is dependent on the installation team knowing your business needs from the outset. Our professional services team is experienced in mapping business processes, leading to the seamless delivery of an application which fits your business and your processes.

Pre-Implementation Consultancy

VersaDev's pre-implementation consultancy team can help you ensure that your infrastructure is ready for your implementation. This covers building the base operating system and database model for your platforms, installation of all patches and hot fixes required, and making ready for connection to corporate networks and 3rd party applications.

Implementation Consultancy

The delivery of an application is often the biggest challenges for any Project or IT Manager. VersaDev will work with your staff during the implementation phase to ensure a smooth knowledge transfer of your application. This enables your business to become self sufficient in the management of your application in the future.

Health Check

VersaDev can provide a range of services designed to identify, highlight, advise and provide solutions enabling you to continually get the most from your system.

Geographic Scope

The geographic scope of VersaDev's offerings and support contracts are domestic and overseas.

Domestic delivery is within the states and territories of Australia and New Zealand. Domestic delivery also includes a consolidation point, within the state of South Australia, for orders received from overseas activities.

Overseas delivery is to points outside of the states and territories of Australia and New Zealand. Overseas delivery for orders of particular software solutions may be facilitated either through VersaDev directly or through a VersaDev software partner site in Asia, India, United Kingdom, Continental Europe, North and South America.

Selected Customers

BHP Billiton (Global)	Hubbard Constructions Co mpany (USA)
ABB Industry Pte Ltd	Chartered Semiconductor Mfg Ltd (Singapore)
SERCO (Great Southern Railways)	University of Salzburg
IBM UK Ltd	Wannon Regional Water Authority
Parcel Overnight Direct (Couriers Please)	Indiana Institute of Technology
Norwich School of Art and Design (UK)	Option Metrics, LLC (USA)
Adelaide City Council	Empower MasterPay
Kelly Services (Australia & Singapore)	Builder Software Solutions, LLC (USA)
Planet Aid	Couriers Please
AMDEL Limited	Siltronic Singapore Pte Ltd
Asiatel Singapore Pte Ltd	Core3
Red Earth Software	Credit One Financial Solutions LLC (USA)
Hestia Housing and Support (UK)	Drake Food Markets
Tropic Distributors	St Lukes Anglicare
GFi Asia Pacific	British Council (Singapore)
Aged Care Housing	

+ over 1200 registered versaSRS implementations worldwide including Fortune 500 companies, government agencies (Federal, State and Local government) and private companies.

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